

# 2020 BrownTrout Catalogue Terms



## Step 1: Check your details

(S) BILL TO INFORMATION		SHIP TO INFORMATION	
Date of Order:		P.O Number:	
Name:		Name:	
Address:		Address:	
Postcode:	State:	Postcode:	State:
Phone:	Fax:	Phone:	Fax:
Contact Name:		Contact Name:	
Computer File Format: POS <input type="checkbox"/> TOWER <input type="checkbox"/> ONIX <input type="checkbox"/>		New Accounts: Please send credit application or prepay your order	

Is this order for an **OUTPOST**  – Please provide full details in step 4.

## Step 2 - Choose your delivery window

\*BrownTrout will ship your order in September if left blank

July 15– August 2  September 5 – September 20  October 1 – October 14  November 4 – November 11

## Step 3: Select your terms (Discounts are off RRP)

**Order by 29<sup>th</sup> March 2019**

To receive an additional 5% discount. Available to Firm Sale Customers only



QUANTITY BREAKS	FIRM SALE	SHARED MARKDOWN	PAYMENT TERMS	FREIGHT TERMS
50 - 199	<input type="checkbox"/> 50%	<input type="checkbox"/> *42%	*30 Days	Free Freight
200 - 499	<input type="checkbox"/> 55%	<input type="checkbox"/> *45%	*30 Days	Free Freight
500 - 2500	<input type="checkbox"/> 59%	Contact your account manager	*30 Days	Free Freight

TOTAL QTY

\*If you decide to choose Shared Markdown terms please note the 5% early bird discount offer will not apply

\*For more about your Payment terms please see page 2.

Electronic Ordering - For faster processing, our order form is available electronically! Please email [admin@browntrout.com.au](mailto:admin@browntrout.com.au) to obtain an electronic order form.

## Step 4: Special Instructions / Requests

---



---



---

## Step 5: Sign & Return

Please ensure that you read the Terms & Conditions (page 2) and sign below as acknowledgment. Your signature on this order form constitutes a binding agreement to accept these goods as per the specific terms, conditions & discounts specified on pages 1 & 2.

(Fax this page back to +61 3 9384 6850 once complete)

Signature: \_\_\_\_\_ (Acceptance of Terms) Print Name: \_\_\_\_\_ Date: \_\_\_\_/\_\_\_\_/2019



**PREPAYMENT OF ACCOUNT:** Prepayment incentive 3% off the value of invoice refer to page 2. Conditions apply

AU toll free number 1-800-111-882  
 NZ toll free number 0800-888-112  
 For callers outside Australia +61 3 9384 7100

F +61 3 9384 6850  
 E enquiries@browntrout.com.au

Postal Address:  
 BrownTrout Publishers Pty Ltd  
 4 Walhalla Way  
 Ravenhall, VIC 3023

# 2020 CATALOGUE CALENDAR TERMS (S)

## Early Bird Incentive

1. To receive the additional 5% "**EARLY BIRD INCENTIVE**" discount we must receive your order, including your acceptance of our terms and conditions by the **due date of March 29<sup>th</sup>, 2019**. You can accept our terms by either of the following 2 methods:
  - a) Sign the terms page at Step 5 of on the first page OR
  - b) In the event you are accepting a suggested order created by BrownTrout, confirm your acceptance via email responding to the suggested order that was been sent to you via email.

## More about deliveries

- Our calendar titles become progressively available from July through to mid-November.
- Please speak to either your account manager or one of our customer service representatives for more information on the likely delivery date for specific titles that you have ordered or wish to order.
- **Back orders**  
Because our catalogue range of over 500 titles become progressively available over a 5 month period, it is likely that regardless of the ship date you nominate, there will be a back order for some titles on your order the first time we ship you. It is a condition of our terms that you agree to accept back orders until 15/11/19.

## Our discounts / Cost prices

- The discount table on the first page of this order form that is used to calculate your cost prices applies only to calendars that appear in our Main Calendar catalogue. Additional releases of other calendar titles or other products will be subject to terms specified as and when we offer these other titles during 2019.

## Payment

- **All orders for less than 50 calendars must be pre-paid via credit card.** You must provide your credit card details at the time you place your order authorising us to charge you at the time we will be despatching your order. All orders under 50 units will be liable to pay freight.  
**\*Note that credit card payments incur a 1.5% MSF.**

## For Orders of 50 calendars and above

- July to November invoices payable 30 days end of month (EOM)
- December invoices payable 31<sup>st</sup> December, 2019.
- Please contact your Account Manager for your existing credit limit.
- Backorders / Reorders will not be sent if account is overdue.
- Payment may be made by Cheque / EFT or Credit Card\*  
\*( C/Card payments will incur a Merchant Service Fee of 1.5%)
- Should the customer not adhere to our Credit Terms, any collection fees, commissions and/or legal fees charged to BrownTrout Publishers by any third party to recover the monies due from the customer, must be paid by the customer.
- Accounts who lapse out of terms, may result in 'Stop-Supply' of product until account is no longer overdue.
- A late fee of \$50 will be applied to all accounts paid after the due date
- **Elected Pre-payment incentive (AVAILABLE TO APPROVED CUSTOMERS ONLY) . You can pre-pay for your order prior to us shipping and receive 3% off the value of your invoice.** Your payment must be received within 5 business days of the requested shipment date or you will be invoiced and shipped at your standard payment terms and the pre-payment discount will no longer be available to you.

These terms and conditions, including any credit limits set by the company, are effective from the date of acceptance by the customer and may be amended or suspended from time to time by notice given by the company by any means. For your existing credit limit please refer to your current account statement or contact your account manager for confirmation.

## Terms & Conditions of Sale

- Claims for non-delivery, damaged goods, short delivery, and incorrect goods supplied and/or pricing discrepancies must be advised within 7 days of the delivery date from which it was supplied. No action may be taken against BrownTrout Publishers for any anomalies therein.
- Price is subject to change without notice and all goods will be charged at the price existing at the time of the tax invoice.
- All goods remain the property of BrownTrout Publishers until all monies due to the company howsoever arising are paid in full

## Shared Markdown Claims

(Applies to Sale or Markdown customers only)

- Shared Markdown is not applicable to Non-dated products, Journals and Perpetual calendars.
- 50% shared markdown credit for all unsold stock capped at 25% of total purchases as at 26<sup>th</sup> December, 2019 – this excludes boxed calendars, Workman, AMP and diaries.
- To be eligible for markdown rebate customers must reduce RRP of all SOM Stock by 50% or more.
- **Markdown claims will only be accepted in either MS Excel or CSV file format using the product descriptions and item numbers supplied by BrownTrout. Contact our office for more information on how to submit your claim correctly.**
- Not before 26/12/2019 or later than 10/01/2020 to qualify for the markdown.
- **Claims received via fax or paper form will not be accepted.**

Customers who have overdue accounts as at December 24<sup>th</sup>, 2019 will not be eligible to receive a markdown claim.

## Re-Orders

- Minimum order quantity is 24 calendars unless you are adding to an existing back order, in which case there is no minimum.
- Re-orders added to an existing backorder will not be liable for freight.
- Re-orders will be shipped within 3 working days of receipt of order

## Displays

- All fixtures supplied by BrownTrout will be invoiced at their full value.
- Displays will be provided freight free to store. Customer is liable for freight incurred for return of fixtures, however Customer has an option to use own freight company for return of fixtures.
- **Please retain the original packing cartons that the displays were shipped in. If you are returning our displays, you must return them in the original packing cartons provided. Failure to do so will incur a \$50 charge per carton.**
- BrownTrout will credit to the customer the full value of the fixture if returned in reusable condition in the original packing cartons (reasonable wear and tear acceptable).
- Customers must order sufficient stock to fill any fixtures purchased from BrownTrout.

## Order Confirmation

- Once your order has been received and processed we will email a confirmation letter to you. This will provide you with the opportunity to carefully check that your order is correct and notify us of any discrepancies within 7 days.

## Glossary of Terms

*\*Non-Returnable and/or Firm Sale means stock items purchased on a non-returnable basis.*